



State Update

State Deputy's Message—Transitions

This has been an unusual time for me. I'm not doing things to prepare for the next fraternal year. I've been doing things for the past 8 years to get ready, no matter what position I've held on the state council. Now, I'm just trying to wrap up the fraternal year and help my other state officers to prepare for their next office. I have been busy doing the state council's business, that's going as well as ever. So I guess you could say I HAVE been doing the preparation for the state's next fraternal year, just not MY next fraternal year.

Are you a leader of a council? Are you making preparations for your stepping down, for a smooth transition to your successor? The steps you take now will set the stage for your council for the next couple of years and maybe longer. Are you noting the things you do, how to do them and when they need to be done? These notes will be priceless to the man who will follow you.

What if you are not a Grand Knight? What if you are working your way up the ladder to Grand Knight? You should be doing the same thing. From a charity point of view this is a good thing to do because you take the knowledge you have and pass it on to those who will be doing their job. This saves the Knight new to his office a lot of fumbling around and helps them do a better job more quickly. From a selfish point of view this is also a great thing. As you move up to Grand Knight everybody behind you will have details of what the job entails and how and when to perform the tasks. This helps ensure efficiency. This will help you with every step you and your council takes. Then, when you become Grand Knight, you will have a string of officers under you who can quickly and efficiently get their jobs done.

What a treasure for you, the council, the parish, and community . . . and for these men. By working more efficiently, these men will have more time for doing things other than administration and book work and the things we do not join the Knights to do. What a treasure that will be for them and you.

This sort of preparation to move from office to office is what is in place in the State Council today, but it always wasn't that way. I am thankful for the State Deputy who put a transition plan for state councils to follow. That is a legacy that pays dividends for decades. If you don't have such a process in place today, start one. The best time to start one is at the beginning of your term. Otherwise, the best time to start is today.

Looking one step further. Do you have a plan in place to replace the Knights who leave like you will, like we all will, some day? How do you replace officers like you? By attracting men. The more men you attract you will not only have more hands to do God's work on earth, you will have more men from which to choose for officers in your council, men who will be the leaders of tomorrow. Your parish RCIA class would be a good place to start.

Vivat Jesus!

Andy Airriess
Utah State Deputy

Holy Father's Prayer Intention

That the Church may appreciate the urgency of formation in spiritual discernment, both on the personal and communitarian levels.

Offered in Solidarity with Pope Francis



Inside this issue

- Fourth Degree News and Views ..2
- State Secretary's Corner.....3
- Upcoming Degrees3
- Note from the Editor3
- Membership Memo4
- Church Drive Success4
- Membership Quotas & Status5
- Membership Spotlight.....5
- Insurance Assurance6
- State Programs Update7
- From Supreme.....7

Special points of interest

- State Service award packages are due by midnight, March 15th, 2018
- State Convention is May 5th, 6th, & 7th in Park City. Visit the state website for details.



“TO WHAT DEGREE”

Fourth Degree News and Views

Condolences

It saddens me to report of the passing of Sir Knight P.J. Goodman. P.J. was a member of Fr. Joseph Valine Council #11246 and a past Faithful Controller of St. John Paul II Assembly #3501 in Cedar City. The Resolution of Condolence was presented to the family. Please keep the Goodman family in your prayers.

St. Patrick’s Day Parade

Save the date, 17th March 2018 for Salt Lake City’s St. Patrick’s Day Parade. Parade starts at 9:00 am. For further details go to the Utah KofC website events calendar.

Upcoming Fourth Degree Exemplification

The upcoming Fourth Degree Exemplification will be held on Saturday, 21 April 2018 at St. John the Baptist Church in Draper. All information is on the Utah State website and/or contact the Master of the Fourth Degree at 801-661-6341.

Annual Survey of Fraternal Activity (Form 1728)

I am pleased to report that I have received 100% of all assemblies Annual Survey Report forms. Worthy Faithful Navigators, Faithful Comptrollers and Assembly Members thank you.



“Sir Knight is more than a title...it’s an honor.”



District Master

V.J. Simonelli, MFD
vjs198@yahoo.com
801-661-6341

Father Dominguez Assy. #1144

Serving Councils: 602, 5214, 6739, 7961, 8350, 9731, 10304, 11812, 14764

Father Escalante Assy. #1146

Serving Councils: 1136, 8606, 9561

Monsignor Cushnahan Assy. #1429

Serving Councils: 777, 5347, 6010, 9849, 12959, 14399

Carbon Assy. # 1570

Serving Councils: 2611, 5663, 6147, 7401

Bishop Scanlan Assy. #2393

Serving Council: 10733

Reverend Thomas J. Meersman Assy. #2577

Serving Councils: 6966, 11479, 12181, 13297, 13646, 14239

Padre Pio Assy. #2636

Serving Councils: 1129, 14764, 15418

St. John Paul the II Assy. #3501

Serving Councils: 11246

Rev. Msgr. Robert C. Pollock Assy. # 3586

Serving Councils: 5502, 12264, 15741, 16006

Fourth Degree Bi-Annual Meeting

The Fourth Degree Bi-Annual meeting will be held on Saturday, 31 March 2018 at St. Francis Xavier Parish in Kearns. All Patriotic Degree Members are welcome to attend. Each Assembly is entitled to at least two voting delegates. The delegates will be composed of the Faithful Navigator of each Assembly and one delegate for every 100 members or fraction thereof in the Assembly. Information and the agenda has been posted on the Utah Knights of Columbus website (utahknights.org)

New Color Corps Drill Manual

I wanted to inform you about the new Color Corps Drill Manual. The Supreme KofC website has been updated with the new version. The two links are as follows:

<http://www.kofc.org/en/members/for-members/color.html>

<http://kofc.org/en/members/for-patriotic-degree/materials.html#/all/1/20-%20REPLACE%20IMAGE>

Prayers

We pray for the protection of our family members and friends serving in the Armed Forces.

To all Veterans, thank you for your service.

Quotes

“Excellence is not an act. It’s a habit.”

Yours in Christ,

V.J. Simonelli

Master of the Fourth Degree

State Secretary's Corner

Let's make March a month to remember

This March, we as Knights have two wonderful opportunities to recommit our lives and expand our ability to help our parishes. This can be accomplished by celebrating the Lenten season with faith and asking potential new members to join our Order.

This year Founder's Day, March 29th, falls during Lent and also on Holy Thursday. During the Lenten season, each of us is asked to examine how we are living the call to holiness and to take on new practices which will aide us in our journey. This is the Church's annual call to conversion and penance. Lent is a time to "turn towards" God and away from the distractions that life presents. This is the gift Father Michael J. McGivney nurtured when he founded the Knights of Columbus in 1882.

Also, this March 29th marks the 135th anniversary of the founding of the Knights of Columbus by Father McGivney. He called the men of St. Mary's to become leaders in tough times and to be providers for their families, Church and community. On this Founder's Day, every council is encouraged to celebrate the legacy of Father McGivney. This is a day to share with your parish, not just your brother Knights. Our founder's vision was one for the entire Church, calling each man to active participation in the sacramental life of the parish.

Membership in our Order opens up a wealth of resources and opportunities to a Catholic man and his family. Consult with your chaplain and pastor to offer the council's assistance during Lent. A Knights of Columbus council is just the help a parish priest may need as new and returning Catholics enter the Church during Lent.

Vivat Jesus



Greg Keller
Utah State Secretary

Upcoming Degrees

Admission Degrees

- 3/1 —St. Joseph the Worker, West Jordan. 6pm-7pm, candidates arrive at 5:45pm
- 3/5 —St. Ambrose, Salt Lake City. 6:30pm-7:15pm, candidates arrive at 6:15pm
- 3/6 —St. Francis of Assisi, Orem. 7pm-8pm, candidates arrive at 6:30pm.
Confirm with Jim Arguello 801.404.2716 (mobile)
- 3/17 —St. George, St. George. 6:30pm-7:30pm, candidates arrive at 6:15pm

Formation Degrees

- 3/17 —San Andreas, Payson. 7pm-8:30pm, candidates arrive at 6:30pm

Patriotic Degrees

"Prayer can truly change your life. For it turns your attention away from yourself and directs your mind and heart toward the Lord."

- St. John Paul II

A Note From the Editor

We've redesigned the Newsletter. I do hope you like it. Not only should this version be easier to read, it should also give us more room for additional content and submissions. A couple of things that we are looking for:

- Happenings and events
- Stories of interest from your council
- Prayer requests

If you would like to submit something for consideration, there are guidelines that must be followed.

Happenings and Events: What, When, Where, and Why. Keep it short and simple, make sure you include not only the place name, but also the address and, if applicable, room number.

Interest Stories: Interest stories should pertain to Knights or Catholics and should contain information or motivation that your fellow officers and state leaders will find useful. They could pertain to a particularly successful event, recruiting tool, or other such matters. If you include pictures, please make sure they are of high quality.

Prayer Requests: Send as much information as possible without compromising someone's privacy

Deadline: The deadline for all submissions is the 20th of the month. Any submissions received after the 20th will be held for the following month if they are still applicable.

To submit items for the newsletter, please send them to:

trever.hinckley@outlook.com

Vivat Jesus!



Trever Hinckley
Newsletter Editor

Conducting a Successful Church Drive

1. The Preparation Phase

- Get permission from your pastor to hold a Church Recruitment Drive Weekend after all Masses.
- Contact your council's field agent to get his assistance.
- Advertise the drive in the parish bulletin.
- Order your Church Recruitment Drive Kit from Supreme
- Organize your members into teams for the drive weekend. Make sure that enough council members are committed to covering each Mass.
- Plan an Open House to allow prospects and their families to learn more about the Knights and the benefits of joining
- Plan an Admission Degree within one week of the recruitment drive.

2. The Implementation Phase

- Arrange for a brief pulpit talk to be given before or after Mass.
- Have members, wearing KofC Gear, positioned at the entrances of the Church or other appropriate area, to talk to prospects about joining and help them complete a Form 100 or a Prospect Card.

3. The Follow-Up Phase

- Within **48 HOURS**, council members must contact every prospect who completed a Form 100 or expressed interest in joining during the Implementation Phase.
- Inform prospects of the date, time and location of the open house and invite families to attend as well. Also, let them know the date, time and location of the Admission Degree Ceremonial.

Membership Memo—Church Drive

Do you have your church drive planned? Recently I attend a council meeting and the discussion of the church drive came up. The council had a list of “reasons” of why they don’t do church drives and no one was willing to step forward to lead the drive this year. Here were their reasons and my response to those or ideas to help.

- **No time, too busy with work, family and kids, and other Knights events:** I completely understand this reason and agree with it to an extent. But here are a few things that can make it easier. The chair of the church drive doesn’t and shouldn’t do it all by himself, many hands make light work. If it is planned, the time commitment of one individual should be minimal. Communication is key, utilize emails and phone trees to communicate the plan which will allow for participation on each person’s own timeline.
- **Older-more experienced Knight stated he has done them in the past and feels it’s time for a newer/younger Knight to lead the drive:** I agree, let’s get the newer Knights involved and train them on how to do a drive. But you can’t expect a newer Knight to step forward without any direction, let’s get the more experienced Knight to mentor the drive so this important job can be passed on.
- **The Priest doesn’t allow pulpit announcements, no endorsement from the pastor:** This happens, but I find it is an exception not the rule and eludes to the fact that maybe the council needs to grow the relationship with the pastor. But fine, shift focus and let’s have posters and videos in the back of the church. Have a table outside the doors that attracts parishioners to come check it out. Here’s an idea, get some K of C coloring books from

“Let’s never stop asking men to join or to help, we never know when the time is right for them.”

knightsgear.com to get the kids over so you can speak with the parents or pass out some free things like doughnuts or K of C key chains. Generate some interest. Plus, you have the Bishop’s letter endorsing the Knights, use it!

- **Limited amount of men to recruit from, or “everyone that could be a Knight has already been asked,” the men asked said no already:** There are countless stories within our own state of Knights that were asked for years and said no because the timing wasn’t right. Let’s never stop asking men to join or to help, we never know when the time is right for them. Plus, this gives us an opportunity to talk about our programs and maybe they will open their wallets more?
- **We shouldn’t be trying to recruit quantity but quality, we have members we have been carrying for years:** How many #1 draft picks did nothing for a team? How do you know who the quality man is unless you give them the opportunity? We as good coaches can take the #99th pick and turn them into a great player.
- **We prefer to recruit personally or one on one:** Great! But most councils only have one or two people that do recruit and do those two people know everyone personally to recruit them? No, we all have a circle of friends and will only recruit who we know. But what about all the men we don’t know? The church drive can be the opportunity to meet some of those men to recruit later one on one.

If I or any of the state officers can assist, please let us know! One of the things the survey before the mid-year pointed out was councils wanted help... but we don’t know who to help if you don’t ask.

Vivat Jesus!



Nick Nielson
State Treasurer, Membership Director

Membership Quotas and Status

Council % of Membership Goal as of 02/20/2018

COUNCIL	GRAND KNIGHT	% QUOTA	COUNCIL	GRAND KNIGHT	% QUOTA
602	Jaime Gomez	188%	15418	Dick Hall	33%
11246	Patrick McDonald	143%	5214	Phil Garcia	30%
9731	Gabino Chacon	120%	13297	Michael Derrick	29%
6739	Barry Stine	100%	5347	Leobardo Galvan	25%
8350	Joe Vrazel	100%	9849	Wayne Bauer	22%
9561	Laurence Chafe	100%	5502	Paul Tinker	13%
12181	Frank Carmona	89%	1136	Jim Arguello	0%
777	Ron Shick	80%	2611	Cole Stapley	0%
10733	Gene Coryell	77%	6147	Tim Peczuh	0%
14764	Benjamin Frost	75%	7401	Larry Zubel	0%
6010	Joe Neid	63%	7961	Michael Anglin	0%
1129	Chuck Hodell	56%	8606	Gary Currier	0%
14399	Gary Girres	50%	10304	Pete Sorensen	0%
15741	Nery Fajardo	50%	11812	Benjamin Trujillo	0%
16127	Al Gibson	50%	12264	Steven Gibson	0%
6966	John Wainscott	40%	13646	Martin Walsh	0%
12959	Keith Koskan	40%	14239	Chris Titus	0%
11479	Chuck Grahmann	33%	16006	Jose Ozaine	0%

District Deputies % of Membership Goal as of 02/20/2018

DISTRICT	NAME	% QUOTA	DISTRICT	NAME	% QUOTA
8	GEORGE D'APUZZO	107%	1	Joe Garcia	60%
2	RAY SALAZAR	106%	6	GREG COSTELLO	45%
9	BILLY SANDOVAL	100%	4	Unassigned	38%
3	DAN READING	80%	7	Art Grant	27%
10	CLARK HARRIS	79%	5	JERRY HANTEN	0%
11	FRANK LESAR	63%			

Membership Spotlight

March 10-11, 2018—Council Church Drive Weekend: Sample Pulpit Announcements can be found using form #2678

http://www.kofc.org/un/en/resources/membership/pulpit_announcement.pdf

March 12-18, 2018—Council Outreach Week in honor of Father McGivney: All councils are encouraged to conduct charitable service projects during this week to honor our founder.

March 19-25, 2018—Council Admission Degree Week: Prospective members identified through the Council Church Drive should be welcomed into councils during this week. Councils should take advantage of utilizing the First Degree Video Production if they do not have a certified Admission Degree Team available, or ask your District Deputy for help in finding a degree team.

Fish Fries and Lenten Dinners

March 2nd

Fish Fry St. Marguerite's—Tooele

5pm—7:30pm

Fish Fry St. Thomas More—Ctnwd Hts

5:30pm—7:30pm

Soup Dinner St. Ambrose—SLC

6pm—7:30pm

March 9th

Fish Fry St. Vincent's—Holladay

4:30pm—7pm

Fish Fry SJB—Draper

5pm—7pm

Fish Fry Blessed—Sandy

6:30pm—8:30pm

Soup Dinner St. Ambrose—SLC

6pm—7:30pm

March 16th

Fish Fry St. Thomas More—Ctnwd Hts

5:30pm—7:30pm

Soup Dinner St. Ambrose—SLC

6pm—7:30pm

March 23rd

Fish Fry SJB—Draper

5pm—7pm

Soup Dinner St. Ambrose—SLC

6pm—7:30pm

Fish Fry South Ogden

6pm-7pm

General Agent



Kenneth Huard, FICF
General Agent
1925 Dominion Way #103
Colorado Springs, CO 80918
www.kofchuardagency.com

Your Agents

Tom Pinelle
Phone: 801.472.1074
tom.pinelle@kofc.org

Councils: 1136, 2611, 6147, 6739, 7961,
8606, 9561, 9731, 10304, 11479, 14239

Doyle Johnstun
Phone: 801.390.4991
doyle.johnstun@kofc.org

Councils: 5347, 5502, 6010, 11812,
12264, 12959, 13646, 14399, 14764,
15418, 16127



Carlos Lira
801.637.4900
carlos.lira@kofc.org

Councils: 777, 6966, 8350, 9849, 12181



Gene Trombetti, FIC
435.962.5545
gene.trombetti@kofc.org

Councils: 602, 1129, 5214, 7401, 10733,
11246, 13297, 15741, 16006



Insurance Assurance—Our Strength

Six numbers tell the story of Knights of Columbus strength:

In November of 2015, the Knights of Columbus surpassed **\$100 billion of life insurance in force**.

- Insurance in force is a calculation of the total amount of money owed to policy holders. Put differently, \$105 billion of life insurance in force means that the Knights of Columbus has a \$105 billion promise to members and their families.

The Knights of Columbus manages **\$22 billion of assets** from their international headquarters in New Haven, Conn.

- The Knights of Columbus manages its assets in an ethical and responsible way. The Knights do not invest in companies that deal in: abortions, contraception, human cloning, embryonic stem cell research, for-profit health care that pays for any of the aforementioned, and pornography.

In 2015 alone, the Knights of Columbus distributed **\$875 million to members** and their beneficiaries in benefits, claims, maturities, annuities and dividends.

The Knights of Columbus has more than **2 million active contracts in force**. That means that hundreds of thousands of brother Knights have elected to help protect their families and their futures with the Knights of Columbus.

Despite a rough economic climate, the Knights of Columbus has experienced **17 consecutive years of sales growth**.

“A Fortune 1000 company born beneath an altar.”

“The Knights of Columbus is one of the largest life insurers in North America, and the largest Catholic life insurer in the world.”

Remarking recently on the streak, CEO and Supreme Knight Carl Anderson said:

“I firmly believe that our moral compass has helped guide us through a turbulent decade and an uncertain economy. While other companies were making ethically questionable and unnecessarily risky decisions, we were not. While others were looking for novel ways to do business and to increase profits, we were not....We stayed true to our principles and knew that if we did the right thing for the right reasons, we would get the results that we wanted — and we have.”

For **41 consecutive years**, the Knights of Columbus has earned the highest possible rating for financial strength, currently: A++ (Superior) from ratings agency A.M. Best.

“Through conservative management, active fraternalism, and high-quality insurance products, the fraternal society has grown to a multi-billion dollar international insurance organization,” A.M. Best said of the Knights of Columbus.

“Historically,” A.M. Best’s report continued, “the order’s continued statutory gains from operations after dividends coupled with realized investment gains has enabled the order to build its adjusted unassigned funds in excess of needs to an exceptional level of risk-adjusted capitalization.”



State Programs Update

New Requirement for Columbian Award: To earn the Columbian Award, councils must now conduct at least six (6) Domestic Church activities. Visit kofc.org/domesticchurch to find resources that will help your council conduct them.

- Church - The featured program is the Refund Supports Vocation Program (RSVP).
- Community - There are two featured programs, Habitat for Humanity and the Global Wheelchair Mission.
- Council - The featured program is Special Olympics.
- Culture of Life - A council can satisfy all requirements for the Culture of Life Activities category by participating in either the Knights of Columbus Ultrasound Initiative or a local, regional or national March for Life.
- Family - The featured program is the Knights of Columbus Food for Families program.
- Youth - Participating in the Knights of Columbus Coats for Kids program meets all requirements in the Youth Activities category.

State Program Updates

- The State Council Service award packages in separate PDF by email or snail mail must be in to the State Deputy Andy Airriess by midnight March 15, 2018. The entry forms are on the stat web site on the State Forms menu (utahknights.org/forms/#stateforms).
- Stations of the Cross will be on going through the month and hopefully your council is participating in this great event on one of the Fridays during lent.
- State Scholarship – This is the time to get the high school seniors you know to finish the submission process for the state scholarship. This program provides \$1,000 to graduating seniors entering a post-secondary education institution. Information and the entry form can be found from Chairman Chuck Dover at dovcha@hotmail.com and on the state web site at: http://utahknights.org/programs/#state_scholarship the deadline is March 15.
- State Free Throw The State Free Throw Challenge is coming up Sunday, March 4, registration at 1:00 PM shooting to follow at Blessed Sacrament. Make sure your council and district winners attend.
- MS Walk Coming up at the end of April. This is a great event and our fundraising for it has helped lead to wonderful things happening in developing treatment. You or your council can donate. Or, show your support by just enjoying a walk with some of your fellow Knights and their families. More details on this event will be coming soon from Community Director Spencer Lopez.
- State Convention Park City, May 5, 6, and 7 in Park City. See the state web site for details, reservation info and forms for your delegates.

From Supreme

STATEMENT OF CARL ANDERSON, KNIGHTS OF COLUMBUS CEO, ON U.S. ASSISTANCE TO GENOCIDE- TARGETED COMMUNITIES IN IRAQ

1/16/2018

Several months ago, the Knights of Columbus praised Vice President Pence's announcement that American aid dollars would begin reaching Christian and other communities in Iraq targeted for genocide. Today, tens of millions of American aid dollars are now being put to work for these fragile communities - some via USAID, some via the State Department and some via the United Nations - with more planned in the months ahead. We are grateful for the actions of the American government in this regard, and look forward to continuing to work with our government and those affected by the genocide to ensure that needed relief reaches those most in need, and that these communities survive for generations to come. The importance of our government's assistance to these religious minority groups cannot be underestimated - both in terms of the hope it gives to these communities, and to their very survival. In addition, the U.S. government's actions bring America's foreign aid into line with our country's response to previous genocides and will also help defeat ISIS' overall strategy of eliminating minorities from the Middle East.