



Utah Knights of Columbus

Utah Knights of Columbus
2020-2021 Organizational Meeting

Saturday, June 27, 2020

8:30 AM – 10:00 AM **Session #1**

10:00 AM – 10:30 AM **Break**

10:30 AM – 12:00 PM **Session #2**

12:01 PM ***Bonus! Q. & A. Time***





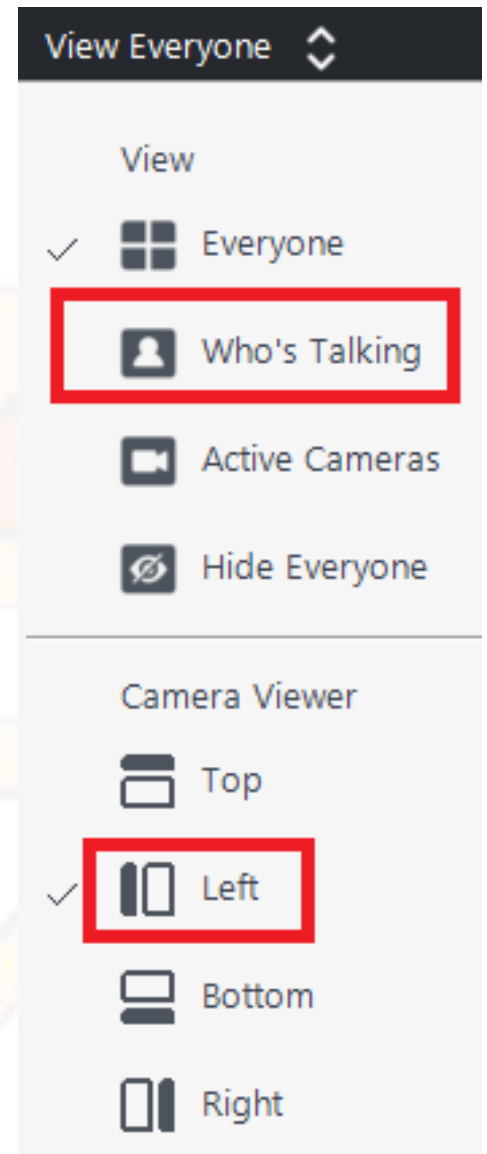
Welcome Brother Knights!

Before we begin:

- Turn *off* your camera.
- Set view (top center menu)
 - “Who’s Talking”
 - Screens on left.

Use the “chat” to ask questions at any time.

We will begin at 8:30 AM



Adjust View Settings

View Who's Talking

Who's Here With You?

Chat

View Who's Talking

Adjust Presenter/Slide Show Split

Camera Off

Click to Mute (turns red)

Scale to Fit

Nick Nielson is presenting



Nick Nielson

Nick Nielson is presenting





Welcome!



Nick Nielson
Knights of Columbus
Utah State Deputy

UTAH KNIGHTS OF COLUMBUS





Introductions

State Officers:

State Deputy Nick Nielson

State Chaplain Rev. Erik Richtsteig

State Secretary Bill Kelly

State Treasurer Ryan Graveley

State Advocate Frank Carmona

State Warden Alex Tarazon

Immediate PSD Greg Keller

District Deputies:

- DD01 Andy Beck
- DD02 Paul Tinker
- DD03 Larry Page
- DD04 John Chavez
- DD05 Larry Zobel
- DD06 Mike Middlemiss
- DD07 Tim Soran
- DD08 Mark Meredith
- DD09 Brian Duncan
- DD10 Mark Dylla
- DD11 Frank Lesar





State Chaplain



- Opening Prayer
- Working with Your Pastor

Rev. Erik Richtsteig
Knights of Columbus
Utah State Chaplain





Supreme Knight Address



A Message from the Supreme Knight for the State Organizational Meetings

([video](#))

Knights of Columbus
Carl A. Anderson
Supreme Knight





State Deputy Address



Nick Nielson
Knights of Columbus
Utah State Deputy





State Deputy Agenda

- Why – Survey Results
- New Way of Doing Things
- Goals
- State Plan
- Expectations
- What's your "why"?





Why are you a Knight of Columbus?

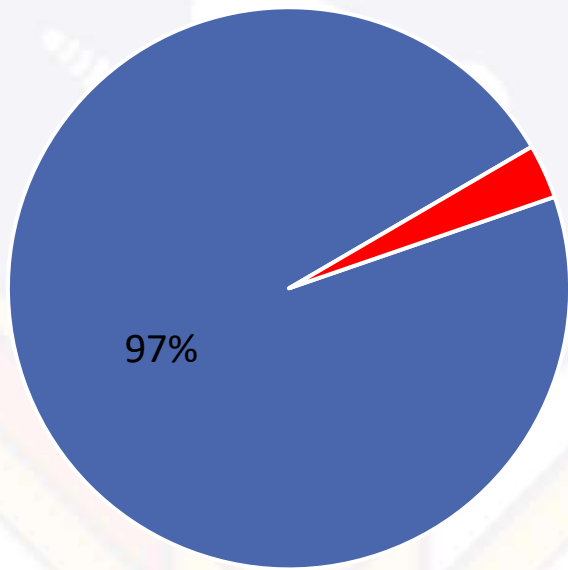
Think to yourself – I'll come back to this





Survey Results - Data

Do you think being a Knight of Columbus is important today?





Survey Results - Data

- How many Knights are in Utah?
 - 2945 – Declined ~ 500 in 2 years
- Last year council avg intake 2.5
 - 11 councils didn't recruit 1 new
- State 8-year Averages
 - Intake: 192
 - Suspensions & Withdrawals: 167
 - Deaths: 36





Survey Results - Data

- What do those numbers mean?
 - Utah's 8-year Avg growth: -11
- It means we have to change!





Questions

- Are you willing to change, adapt?
- Why are you here today?
- Why did you “step up”?
- Why do you care?
- If you care, why not?





The answer is Effort

- Being a leader takes effort
- Recruiting takes effort
- Maintaining council records takes effort
- Filling out forms takes effort
- Growing your council takes effort





Is being a Knight a priority for you?





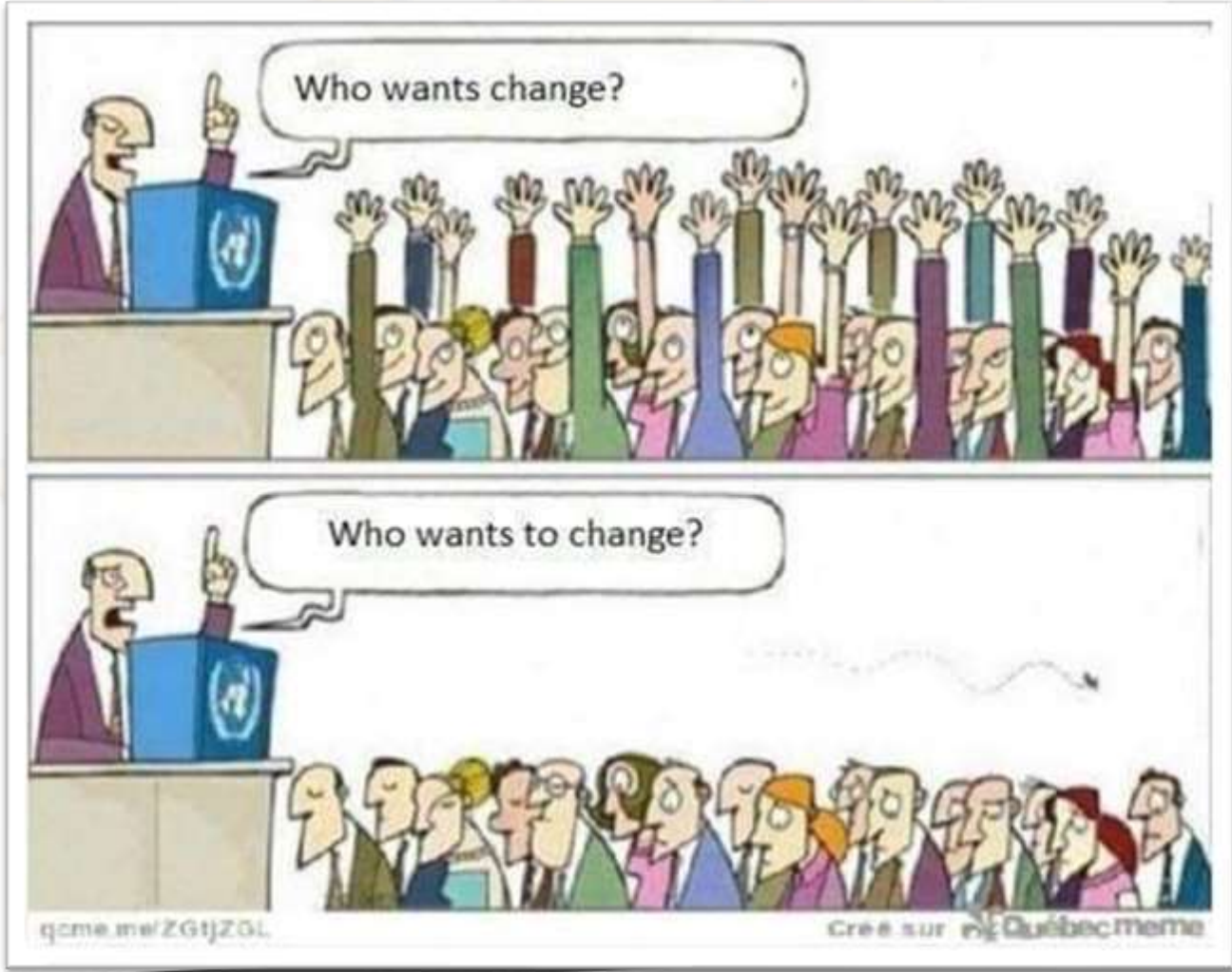
What are you going to do Different?

We need to find a new way of doing things





New & Different





New & Different

- Challenges = Opportunities
- Opportunities
 - Reach more of our members
 - Reconnect with our members
 - Take this time to find out what drives them or what activities they want
- Essentially find out their why





New & Different

- Examples
 - Churches and Communities
 - Streaming Mass
 - Online Giving
 - Live stream rosaries
 - Diocese of Salt Lake City
 - Chapel Chat – YouTube and Facebook





New & Different

- Examples
 - Supreme
 - Online membership
 - Adopting digital process
 - New programs and program models
 - State
 - Online meeting – streaming meetings
 - Incentives
 - Donations and communications





New & Different

- More Examples from Supreme
 - No Supreme Per Capita (2020-2021)
 - No suspensions of Councils for nonpayment (2020-2021)
 - Please voluntarily pay Culture of Life
 - New program model – Faith in Action
 - New programs – Leave No Neighbor Behind
 - More and more Online Forms – 10784 Fraternal Programs Report Form





New & Different

- Supreme
 - Goals - Award Criteria (more later)
 - Newsletter – Fraternal Leader Advisory
 - Digital processes and tools for meetings, voting, elections, etc.
 - Meetings, Supreme Convention
 - Combined Exemplification Ceremony
 - Online Form 100 (Candidate Tab)





New & Different

- Supreme
 - Frequent Webinars
 - Fraternal Surveys
 - New webpages
 - Online Members
 - Officer Packets (mailed soon – get your Form 365 Program Personnel in)
 - And more...





New & Different

- Councils-What can you do different?
 - To make your meetings more accessible and attractive to attend
 - To make your activities relevant for the times and for families
 - To grow? To Recruit?





Goals

- The Strangest Secret - Earl Nightingale
 - Success is the progressive realization of a worthy ideal
 - Working toward a predetermined goal and knowing where you're going – is a success
 - “Why do you work?” 19 out of 20 didn't know
 - 2 ships leaving a harbor - one with a destination and one without.





Goals

- SMART goals
 - Specific, Measurable, Attainable, Relevant, Time-Based
- Know the history to set appropriately
- What's an acceptable goal for Utah?





Goals

- Intake: 200 and Net: 50
 - Increase our intake by min of 5%
 - Decrease suspensions by min 15%
- Charitable Giving – maintain FY 19-20 level (4 funds ~\$10K)
 - Native American & Carmelite ~\$5K
- Councils submitting Reports – 100%
 - 185, 365, 1728 (increase SP7s)





State Plan

- Track/Communicate Goals/progress
- New focus toward Membership, New incentives, Online members, etc.
- Embrace digital processes
- Training – regional/virtual trainings
- Partnership with Insurance
- Hispanic growth





Expectations

- Be a leader
 - Chuck Dover Jr. – Don't take the name if you're not going to play the game
- Set goals
 - Be like the ship with a destination
- Emails
 - You are going to receive a lot of emails
 - Share important information with your members





Thank you



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Membership Growth Presentation

Membership
Growth
Presentation for
2020 State
Organizational
Meeting

Knights of Columbus
Mark McMullen
Sr. Vice President of
Membership and Marketing

([video](#))





State Membership Director



Ryan Graveley
Knights of Columbus
Utah State Treasurer
State Membership Director





Recruitment Best Practices

"The Why"

As Knights we are there:

- For Family
- For Neighbors
- For Church





Recruitment Best Practices

- Be diligent
- Follow-up
- Train... Online Membership
- Challenge/award Team





Recruiting Differently

Communicate

Council activities (IMC, Bulletin, Facebook), candidate opportunities, parish office, Priests, Deacons, and Seminarrians

Get Techie

Continue to be in contact with existing brothers. Put yourself out there for younger and new potential candidates.





Recruiting Differently

Advertise

Like McDonalds... \$5 Mill

Be Consistent

Meet virtually, maintain momentum





Incentives

Monthly Council Challenge

Padfolio and pen to first GK and recruiter to bring on a new member each month.

Fast Start

State hosted BBQ for best performing council by percentage of membership for Q1.

Money in the Bank

\$250 per capita credit to council with largest year end online membership intake into the council.





Incentives

Insurance Challenge

\$250 per quarter for council with highest % of council attending online fraternal benefits presentations. Paid to the council's charity of choice (e.g., a case of coats for kids).

Quarterly Best Performing Council

Highest membership growth and forms are current. \$100 to parish or priest.

Top Recruiter Per Quarter

(min 3) \$100, ties will be split.





Incentives

Top Grand Knight

Most members recruited per quarter (must have forms up to date)
\$50.00

District Deputies

\$50 per quarter to DD that achieves their quarterly goal

Most Knights in the Year

\$200 to recruiter





Membership Monday

- Monthly theme
- Share success stories
- Ideas
- Explain incentives
- Communicate metrics
- Chance for Q and A





Membership Monday

52 weeks in a year = 52 Mondays =
52 messages

Messages to share with your council





Membership Monday

Thank you for your time

Call with questions or if you need help.

801-835-0450





Online Membership & Public Relations



Andy Airriess, PSD
Knights of Columbus

Utah Online Membership
Chairman

Utah Public Relations
Chairman





Online Membership

I'm a Convert

Joined the Church in 1999

I'm a Convert

Supreme's Way in 2018





Online Membership

Supreme's Way:

- Delta church drives
- Contact cards
- In-person calls
- Start online
- Quickly into council





Online Membership

What percentage of your new members should be online members?

100%





Online Membership

Why?

- Find out what appeals to them
- Play to their interest
- Pay dues online
- Immediate Knighthood





Online Membership

Webinars TBA





Online Membership

aaairriess@msn.com





Public Relations and You



Andy Airriess, PSD
Knights of Columbus
Utah Public Relations
Chairman





PR Expectations

Help your council

- Raise more funds
- Recruit to expand charity
- Earn member recognition
- Inspire other councils





PR Expectations

What

- Facebook
- Instagram
- Twitter
- Web Site
- What, where, when, who, why, how much
- **ONLINE SALES**





PR Expectations

Pictures

- Shoes X
- Faces ✓
- Emblems ✓
- Grumpy Gus X
- Smiles ✓





PR Expectations



Photo Score:

2.1





PR Expectations



Photo Score:
2.6





PR Expectations



Photo Score:

2.8





PR Expectations



Photo Score:

3.1





PR Expectations



Photo Score:

4.6





PR Expectations



Photo Score:

5.8





PR Expectations



Photo Score:

7.2





PR Expectations



Photo Score:
10.0





PR Expectations

aaairriess@msn.com





Adjourned for a Break

Utah Knights of Columbus
Organizational Meeting

Next Session:

Saturday, June 27, 2020

10:30 AM – Noon

We will resume at 10:30 AM



Adjust View Settings

View Who's Talking

Who's Here With You?

Chat

View Who's Talking

Adjust Presenter/Slide Show Split

Camera Off

Click to Mute (turns red)

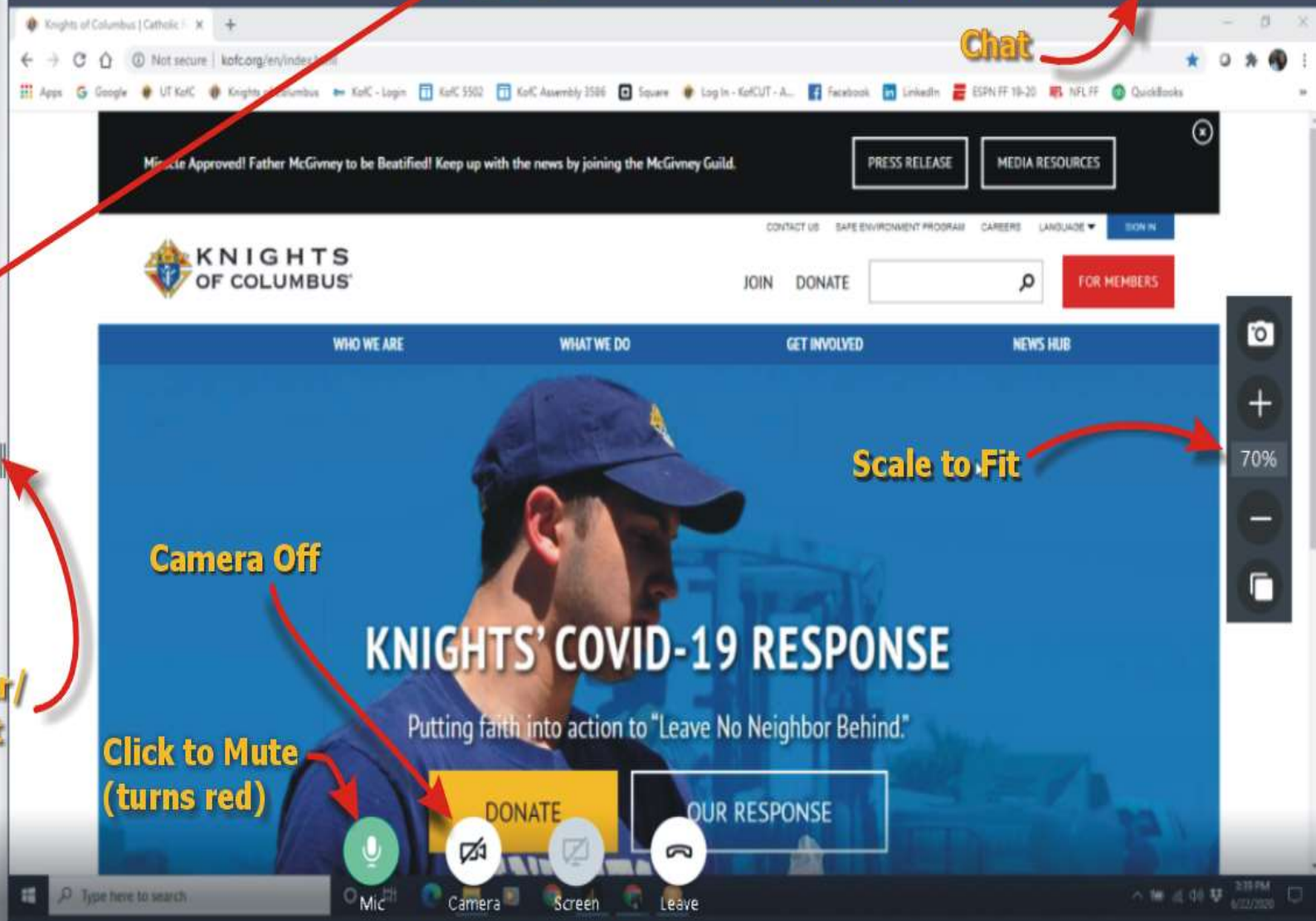
Scale to Fit

Nick Nielson is presenting



Nick Nielson

Nick Nielson is presenting



Knights of Columbus | Catholic

Not secure | kofc.org/en/index.html

Miracle Approved! Father McGivney to be Beatified! Keep up with the news by joining the McGivney Guild.

PRESS RELEASE MEDIA RESOURCES

CONTACT US SAFE ENVIRONMENT PROGRAM CAREERS LANGUAGE JOIN IN

KNIGHTS OF COLUMBUS

JOIN DONATE FOR MEMBERS

WHO WE ARE WHAT WE DO GET INVOLVED NEWS HUB

KNIGHTS' COVID-19 RESPONSE

Putting faith into action to "Leave No Neighbor Behind."

DONATE OUR RESPONSE

Mic Camera Screen Leave





Utah Knights of Columbus

Utah Knights of Columbus
Organizational Meeting

Session 2

Saturday, June 27, 2020

10:30 AM – Noon

UTAH KNIGHTS OF COLUMBUS





Evangelization and Faith Formation Presentation

Evangelization
and Faith
Formation
Presentation for
State
Organizational
Meetings
([video](#))

Knights of Columbus
Jonathan Reyes
Sr. VP of Evangelization
and Faith Formation





State Programs Director



Alex Tarazon
Knights of Columbus
State Warden
State Program Director





Faith in Action KofC.org

The Faith in Action Program

The Importance of Programs Diving
Recruitment and Retention

Leave No Neighbor Behind

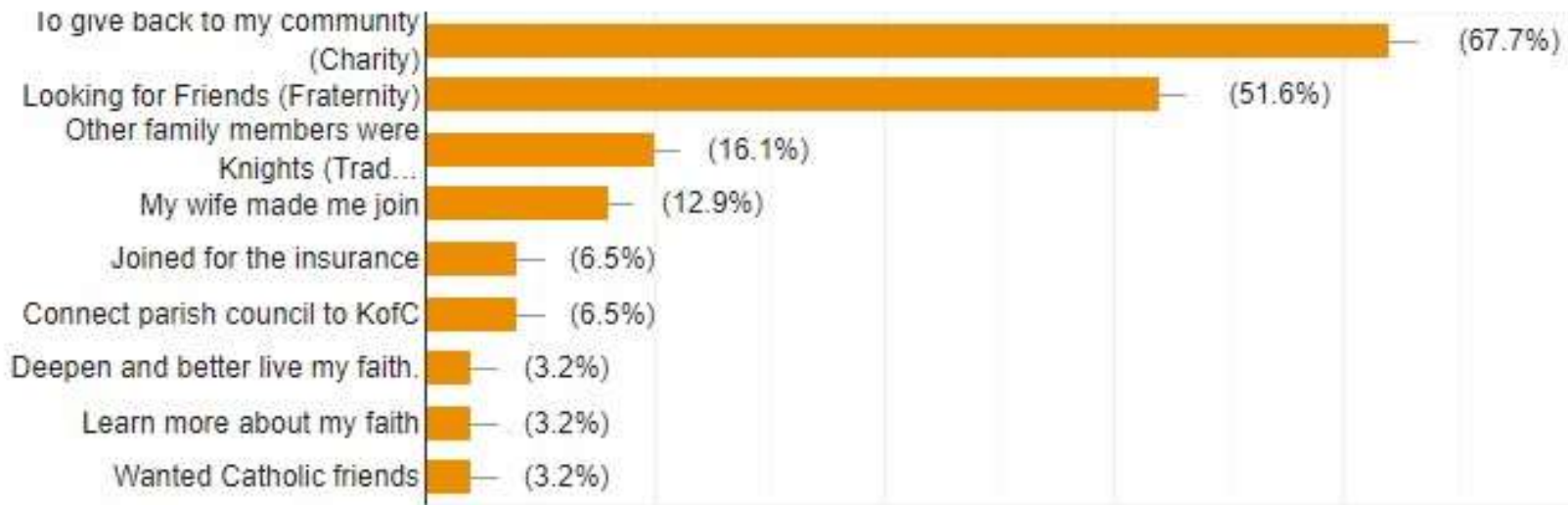
Into the Breach





Why Did We Become Knights?

What inspired you to join the Knights of Columbus?





Why Did We Become Knights?



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Cater to the WHY

If the majority of us joined in order to give back (charity) and to hang out with other like minded Catholic gentlemen (fraternity,) it makes sense to promote programs and activities that emphasize those reasons.





Always Be Closing

Every event is is an opportunity to invite new men into the Knights of Columbus.

Just like asking someone on a date (even if its been a while,) have an opening line like, "Have you heard of the Knights of Columbus?"





How Can We Be More Active?

We all got a list of all the different programs rolled out by supreme as part of the new Faith in Action program.

If only there was a way for all of our members to see all of these programs and examples of what to do. . .





www.KofC.org

Our greatest resource for instant information.



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How to find the programs.



[CONTACT US](#) [SAFE ENVIRONMENT PROGRAM](#) [CAREERS](#) [LANGUAGE](#) [SIGN IN](#)

[JOIN](#) [DONATE](#)



[FOR MEMBERS](#)

[WHO WE ARE](#)

[WHAT WE DO](#)

[GET INVOLVED](#)

[NEWS HUB](#)

KNIGHTS' COVID-19 RESPONSE

Putting faith into action to "Leave No Neighbor Behind."

[DONATE](#)

[OUR RESPONSE](#)

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How to find the programs.



[CONTACT US](#) [SAFE ENVIRONMENT PROGRAM](#) [CAREERS](#) [LANGUAGE](#) [SIGN IN](#)

[JOIN](#) [DONATE](#)

[FOR MEMBERS](#)

WHO WE ARE

- [OUR MISSION](#)
- [OUR FAITH](#)
- [OUR HISTORY](#)
- [SUPREME OFFICERS](#)
- [ABOUT MEMBERSHIP](#)

WHAT WE DO

- [CHARITY](#)
- [INSURANCE](#)
- [INVEST](#)
- [PROGRAMS](#)
- [SCHOLARSHIPS](#)
- [CHURCH LOAN](#)

GET INVOLVED

- [JOIN](#)
- [DONATE](#)
- [FIND A COUNCIL](#)
- [STORE](#)
- [COLLEGE COUNCILS](#)

NEWS HUB

- [KNIGHTLINE](#)
- [FAITH RESPONSE](#)
- [LATEST NEWS](#)
- [LEAVE NO NEIGHBOR BEHIND](#)
- [SOCIAL MEDIA HUB](#)

KNIGHTS' COVID-19 RESPONSE

Putting faith into action to "Leave No Neighbor Behind."





You Made it!



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Faith in Action, Reprise

WHO WE ARE

WHAT WE DO

GET INVOLVED

NEWS HUB



OUR PROGRAMS



FAITH



FAMILY



COMMUNITY



LIFE

UTAH KNIGHTS OF COLUMBUS





Faith Programs

- Spiritual Reflection
- Support Vocations
- Building the Domestic Church Kiosk
- Holy Hour
- Into the Breach
- Marian Prayer Program
- Rosary
- Sacramental Gifts





Family Programs

- Consecration to the Holy Family
- Food for Families
- Family Fully Alive
- Family of the Month/Year
- Family Prayer Night
- Family Week
- Good Friday Family Promotion
- Keep Christ in Christmas





Community Programs

- Helping Hands
- Coats for Kids
- Global Wheelchair Mission
- Habitat for Humanity
- Catholic Citizenship Essay Contest
- Disaster Preparedness
- Free Throw Championship
- Soccer Challenge
- Leave No Neighbor Behind





Life Programs

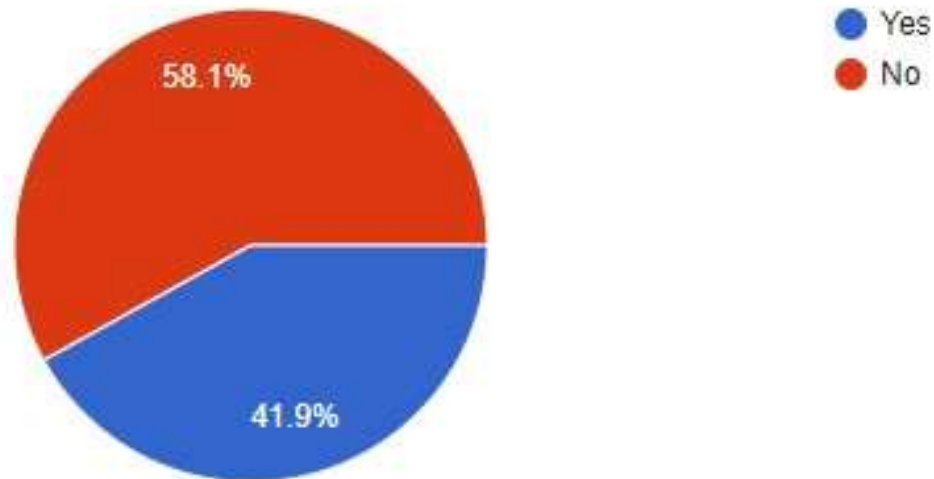
- Novena for Life
- March for Life
- Special Olympics
- Ultrasound
- Christian Refugee Relief
- Mass for People with Special Needs
- Pregnancy Center Support
- Silver Rose





Have We Been Active in Leave No Neighbor Behind?

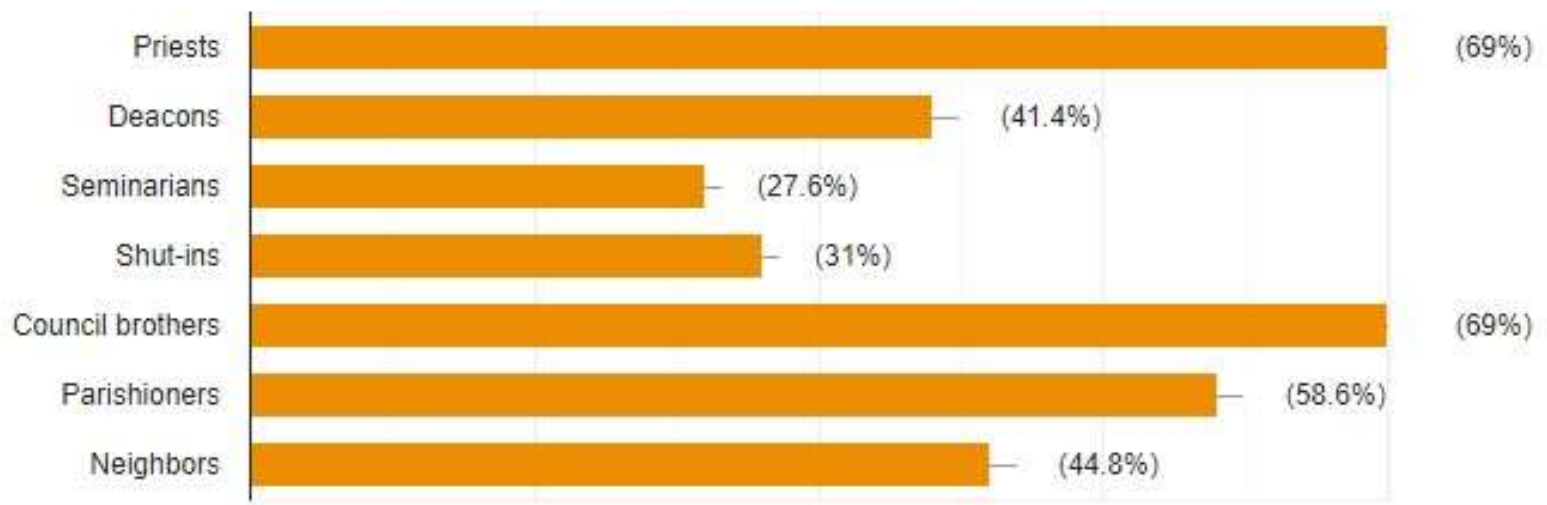
Have you been participating in the "Leave No Neighbor Behind" program?





Good News, You Probably Have

Have you checked on your priests, deacons, seminarians, shut-ins, council brothers, parishioners, and neighbors lately?





Good News, You Probably Have

THAT FEELING WHEN



**YOU'VE BEEN DOING
THE RIGHT THING ALL ALONG**

imgflip.com





What can we do?

Knights are encouraged to engage in five types of service activities:

1. Support Your Brother Knights
2. Support Your Parish
3. Support Your Community
4. Feed the Hungry
5. Participate in Blood Drives





Support Your Brother Knights

- Assign as many phone tree callers as possible to check on Brother Knights.
- Assign a member to find contacts for local support organizations.
- Start a "Buddy System" – Assign willing members as buddies, to make daily contact with "at risk" members and their families.
- Offer to drive to the grocery store or pharmacy to pick up food, medicine, etc.
- Assemble your council contact information.

Please remember to report your activities with the Leave No Neighbor Behind Survey at www.kofc.org/neighbor.





Support Your Parish

- Council officers should request to speak with their pastor as soon as possible.
- During the conversation, the council should ask about – and be prepared to deliver on – the requests of the pastor and the needs of the parish community, as well as offer creative ideas for support.
- After the call, map out a strategy to deliver on the pastor's requests.

Please remember to report your activities with the Leave No Neighbor Behind Survey at www.kofc.org/neighbor.





Support Your Community

- Contact leaders from local nonprofit organizations.
- Encourage council members to reach out to their neighbors.
- Call people who are isolated in assisted living facilities.

Please remember to report your activities with the Leave No Neighbor Behind Survey at www.kofc.org/neighbor.





Feed the Hungry

- Contact a local food bank or food pantry.
- Share this initiative with the entire parish through parish communication channels.
- If collecting food, make sure to take appropriate precautions and minimize contact with those driving up and dropping off.

Please remember to report your activities with the Leave No Neighbor Behind Survey at www.kofc.org/neighbor.





Participate in Blood Drives

Not gonna lie, this one is pretty self explanatory. Reach out to your local Red Cross to see upcoming blood drives, or set up a new blood drive at your parish.

As always, remember to report your activities with the Leave No Neighbor Behind Survey at www.kofc.org/neighbor.





What is Into the Breach?

From the Website:

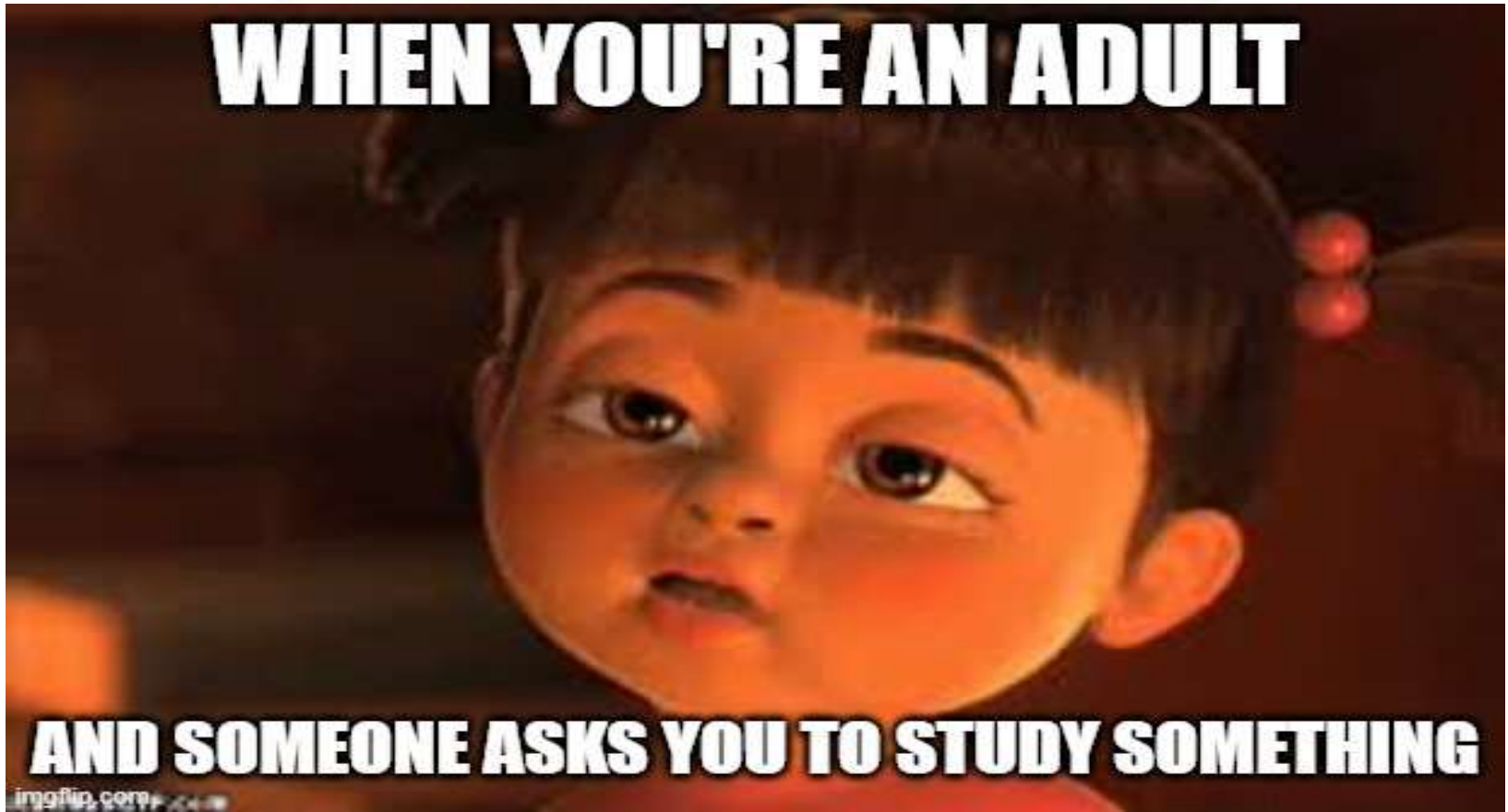
Deepen members' spirituality and formation to combat the crisis of religious faith in our world through instituting men's study groups to read the Apostolic Exhortation Into the Breach and use copies of the Into the Breach Booklet as a resource...

Into the Breach is a call to battle for Catholic men which urges them to wholeheartedly embrace masculine virtues in a world at crisis.





What is Into the Breach?





Thankfully, there's a Life Hack for This.

This program has been split up into a digestible 12 video series.

This series can be viewed from the comfort of your own homes with your fellow Knights by setting up a digital watch party.





Thankfully, there's a Life Hack for This.





In short

- Sin Bad, Jesus Good.
- Programs attract new Knights and keep the current Knights fulfilled and happy.
- Always be closing.
- Use KofC.org to get more information about all of the Faith in Action Programs.
- Don't be afraid to use virtual meetings to your advantage.
- It's never too late to get the council active again.





Insurance Promotion

Insurance
Promotion for
2020 State
Organizational
Meeting

Knights of Columbus
Robert Marlowe

Sr. Vice President of
Agency and Marketing

([video](#))





General Agent Report



Knights of Columbus
Ken Huard
General Agent





Star Council Award Criteria



William "Bill" Kelly
Knights of Columbus
Utah State Secretary





Awards

Star Council Criteria

- Columbian Award (SP7 Submission) – Jun
 - 16 pts no required submissions, additional feature programs.
- Father McGivney Award (membership based - 5% min 3)
- Founders Award (insurance based - 2 benefit seminars)
- Safe Environment Credentialed (GK, PD, CD, FD)
- Form 1728 (Fraternal Activity Survey) Submission – JAN
- * Form 185 (Officer Chosen) Submission - JUL
- * Form 365 (Service Program Personnel) Submission - AUG





Member Management Screen



Find a Member by Last Name:

Go

Print this screen 



	Officers Online	Member Billing	Member Management	Council Administration	Print Center-MM
--	-----------------	----------------	-------------------	------------------------	-----------------

- Member Management
- Find a Member
- Search Results
- General Information
- Fraternal Information
- Personal Information
- Member Interests
- Contact Notes
- Change History

Member Management - Find A Member

Search Criteria

Display records for the following:

- Active Members Former Members

Required Criteria

Last Name: -or- Member #:

Search Tips





Officers Online – Council Administration

Change Role:



Find a Member by Last Name:

Print this screen



- Officers Online
- Member Billing
- Member Management
- Council Administration**
- Print Center-MM

- Council Administration
- Council Information
- ▶ Council Officers Current & Next
- ▶ Service Program Personnel Current & Next
- ▶ Additional Positions
- ▶ Member Interests
- ▶ Parish List
- ▶ Title List
- ▶ Download Tools

Council Administration - Council Information

Council

MOTHER TERESA OF CALCUTTA **Council 12181**

Council Location: DRAPER **Jurisdiction:** UT

District: 003 **Date of Institution:** 03-29-1998

[Key Contacts](#) | [Detail Info](#) | [Address Info](#) | [Meeting Info](#) |

Key Contacts

Title	Name	Telephone #'s
-------	------	---------------





Council Information

Council Officers
Current & Next

• Current Year

▶ Next Fraternal Year

Service Program
Personnel
Current & Next

Additional Positions

Member Interests

Parish List

Title List

Download Tools

Council Administration - Council Officers - Current

Council



MOTHER TERESA OF CALCUTTA

Council 12181

Council Location: DRAPER
District: 003

Jurisdiction: UT
Date of Institution: 03-29-1998

Current Council Year 2019-2020

Change a Current Officer

Council Members

Members from Other Councils

Choose a Role:

- Grand Knight
- Deputy Grand Knight
- Chancellor
- Recorder
- Treasurer
- Advocate
- Warden
- Inside Guard
- Outside Guard
- One Year Trustee
- Two Year Trustee
- Three Year Trustee
- Chaplain
- Lecturer

Search by Last Name:

Search Tips

Choose Member:

UNASSIGNED

Enter Start Date:



MM-DD-YYYY

Default is today's date

	Name	Member#	Start Date
Grand Knight	Thatcher, Steven Jeffrey	3146610	07-01-2019
Financial Secretary	Kelly, William I	3315076	07-01-2015
Deputy Grand Knight	Lewis, Richard Scott	4377871	07-01-2019
Chancellor	Mencia, Jaime E	5000787	07-01-2019
Recorder	Vanmaran, Karl A	3031726	07-01-2019





Service Program Personnel

COUNCIL 12101



MOTHER TERESA OF CALCUTTA

Council Location: DRAPER

Jurisdiction: UT

District: 003

Date of Institution: 03-29-1998

- Service Program
- Personnel
 - Current & Next
 - Current Year
 - ▶ Next Fraternal Year
 - ▶ Additional Positions
 - ▶ Member Interests
 - ▶ Parish List
 - ▶ Title List
 - ▶ Download Tools

Current Council Year 2019-2020

Change Current Service Program Personnel

Supreme Defined Positions

Choose a Role:

- Program Director
- Faith Director
- Vocations Chairman
- Community Director
- Life Director
- Health Service
- Public Relations
- Family Director
- Membership Director
- Recruitment Committee 1
- Recruitment Committee 2
- Recruitment Committee 3
- Retention Chairman
- Insurance Promotion

Council Defined Positions

Search by Last Name:

Search Tips

Choose Member:

UNASSIGNED

Enter Start Date:

MM-DD-YYYY

Default is today's date

Personnel

	Name	Member#	Start Date
Program Director	Lewis, Richard Scott	4377871	07-01-2019
Faith Director	Allen, Kenneth G	1939825	07-01-2019
Vocations Chairman	Mencia, Jaime E	5000787	07-01-2019
Community Director	Kelly, James E	4819928	07-01-2019
Life Director	Schmitt, Patrick B	4759044	07-01-2019
Health Service	Hoffman, Greg R	4706082	07-01-2019
Public Relations	Carmona, Francisco E	4452006	07-01-2019
Family Director	Hoffman, Greg R	4706082	07-01-2019
Membership Director	Kelly, William I	3315076	07-01-2019





Forms Submission

Due	Title	Number
• 30-Jun	Annual Report KofC Round Table	2630
• 30-Jun	*Columbian Award Application	SP-7
• 30-Jun	Food For Families Report Form	10057
• 30-Jun	RSVP and Plaque Application	2863
• 1-Jul	*Report of Officers Chosen for Term	185
• 1-Aug	*Service Program Personnel Report	365
• 15-Aug/15 Feb	Semiannual Council Audit (due August)	1295-1
• 15-Aug	Soccer Challenge Kit	SC-KIT
• 1-Sep	Essay Kit	EA-KIT
• 1-Nov	Free Throw Championship Kit	FT-KIT
• 1-Nov	Keep Christ in Christmas Poster Contest Kit	CPC-KIT
• 15-Dec	Soccer Challenge Participation Form	4567
• 31-Dec	Catholic Citizenship Essay Contest Form	4216
• 15-Jan	Keep Christ in Christmas Poster Contest Form	5023
• 31-Jan	* Annual Survey of Fraternal Activity	1728
• 31-Jan	Free Throw Championship Participation Form	FT1
• 31-Jan	Partnership Profile Report with Special Olympics	4584





Forms Submission As Required

- Application for Appointment as Financial Secretary 101
- Catholic Citizenship Essay Contest - Entry Form 4208
- Family of the Month 10668
- Family of the Year 10680
- * Fraternal Programs Report Form 10784
- Free Throw Championship Score Sheet 1598
- Global Wheelchair Mission Report Form 10071
- Habitat for Humanity 10092
- Nomination for Appointment as Financial Secretary 103
- Notice of Appointment of Round Table Coordinator 2629
- * Relief from Council Dues and Per Capita Taxes 1831
- Soccer Challenge - Entry Form & Score Sheet 4578
- Survey of Fraternal Activity Individual Member Works 1728A
- Ultrasound Initiative Guidelines and Application 10716





Officers Online

In William Kelly | Last Login: 5/22/2020 at 4:27 pm

Change Role: [Financial Secretary](#)

Urgent Messages

EMAIL UPDATE

Email issues with Member Management & Member Billing has been resolved. We are still experiencing issues with Comcast email accounts.

MAY 2020 ANNOUNCEMENT - REVISED STAR COUNCIL REQUIREMENTS

Due to the unprecedented impact the COVID-19 pandemic has had on social interactions, the Supreme Council has adjusted the Star Council requirements for the 2020 fraternal year. The revised criteria are explained in the supporting documents below.

This is a one-time change for the current year only.

Supporting documents: Utilize the following resources to familiarize yourself with the new Star Council Award criteria. Additional questions should be directed to helpdesk@kcof.org.

- [2019-2020 Revised Star Council Requirements](#)
- [New Quota Schedule](#)
- [Frequently Asked Questions](#)

Exemplification of Charity, Unity and Fraternity

Supporting documents: Utilize the following resources and direct questions to your State Council's Chairman or convention@kcof.org.

- [Exemplification presentation video](#)
- [Communication to Knights of Columbus Leaders](#)
- [Script for the Exemplification of Charity, Unity and Fraternity](#)
- [Frequently Asked Questions](#)

IMPORTANT NOTICE ON IMPORT FEES AND SHIPPING:

We have opened Knights Gear Canada to serve our Canadian Councils! We strongly recommend that you place all Canadian orders with KnightsGear.ca to avoid brokerage fees, taxes and duties that are due upon delivery. KnightsGear.com is a US company and the total price paid on the website is in USD and does not include any shipping or taxes import fees. Should you choose to order from KnightsGear.com in the US please note that ALL SALES ARE FINAL and no refunds will be given for abandoned or related items. If there are items you are interested in purchasing from KnightsGear Canada that are not on the site - please email us to walk to get you what you need.

[KnightsGear Canada Item Inquiry](#)

Utah > 3 > #12181 (Drapet)

Supporting Applications



Officers Deck Reference



Office Of Youth Protection



Home Corporations



Member Management



Member Billing



By Laws Online



Knights Gear



Support Online

[Membership](#)

[Reports](#)

[Forms](#)

[Publications](#)

[Prospect](#)

[Candidate](#)

UTAH KNIGHTS OF COLUMBUS





Officers Online – Forms Tab

Membership Reports **Forms** Publications Prospect Candidate

Search:

Form Name ▲	Form Number ◆	Due Date ◆	Print ◆	Online ◆
Annual Report KofC Round Table	2630	6/30		
Annual Survey of Fraternal Activity	1728	1/31		
Application for Appointment as Financial Secretary	101	As Needed		
Brother Barnabas	279	6/30		
Catholic Citizenship Essay Contest - Entry Form	4208	As Needed		
Catholic Citizenship Essay Contest - Participation Form	4216	12/31		
Coats for Kids Ordering	Coats	As Needed		
Columbian Award Application	SP-7	6/30		
Columbian Squires Officers & Chairmen	468	8/1		
Corps d'Elite Award	278	6/30		
Essay Kit	EA-KIT	9/1		
Evaluation of Financial Secretary	1938	As Needed		
Family of the Month	10668	As Needed		
Family of the Year	10680	As Needed		
Father's Day	4274	As Needed		





Fraternal Operations Presentation

Fraternal
Operations
Presentation for
State

Organizational
Meetings

Knights of Columbus
Thomas McCaffrey
Vice President of
Fraternal Operations

([video](#))





Council Plan



Nick Nielson
Knights of Columbus
Utah State Deputy





Council Plan

Utah Knights of Columbus - Membership/Program Plan for Council #: <input type="text"/>							
<i>(statement of what you'd like to achieve for your council in regards to Membership)</i>						Fraternal Year: <input type="text"/>	
Membership Mission Statement/Goal:							
Membership Plan: <i>(how are you going to achieve the goal mentioned above - What are 3 specific things you can do? What can you do different from the past?)</i>							
Action item:							
Action item:							
Action item:							
Action item:							
What are you going to do different:							
What are you going to do different:							
What are you going to do different:							
Membership Team Members:		Goals	Annual Goal	Q1 Goal	Q2 Goal	Q3 Goal	Q4 Goal
Membership Director:		Intake**:					
Grand Knight:		Planned Loss**:					
Retention Chair:		Deaths***:	<i>*Intake (Net goal + Planned losses)</i>				
Program Director / Other:		<i>***Deaths don't count against quota</i>		<i>**Planned loss is 3% of membership, Deaths is 1%</i>		Insurance Goal	
Online Membership Chair / Other:		Number of Members as of 7/1	Target % growth	Annual Net Goal	Online Mbr Goal	<i>Host min of 2 benefit seminars</i>	
Other:		Enter # here:	5%				
<i>(statement of what you'd like to achieve with your programs, action items to achieve the goal, and how the programs can assist recruitment)</i>							
Program Mission Statement/Goal:							
Action item:							
Action item:							
How can the council use it's programs to recruit?							
Program Categories:	Faith	Family	Community	Life			
*Check if program is recruitment opportunity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			
Star Council Award requirements							
- McGivney Award (meet membership goal)			- Submit Program Personnel Report (Form 365)				
- Founders Award (meet insurance goal)			- Submit Fraternal Survey of Activity (Form 1726)				
- Columbian Award (programs)			- Safe Environment Compliant				





Council Plan

- Fill out the council Plan/Goal sheet
 - Use Excel or print and handwrite
 - Review with your District Deputy
- Be a success, know where you want to go and then plan to go there.





Regional Training Director



Ken White
Knights of Columbus
Regional Training Director





State Deputy Closing Message



Nick Nielson
Knights of Columbus
Utah State Deputy





Closing Remarks

- State Shirt for 2020-2021
 - Name Brand: Ogio
 - Color?
 - Shirt: White
 - Embroidery: Black
 - Limited Time Price: \$32.00 (pickup)
 - Shipping cost is \$7.00 additional.
 - Order yours at www.UtahKnights.org





Closing Remarks

- Action Items
 - Complete Council Plan/Goal sheet
 - Plan on attending District Meetings
 - Form 185 Chosen Officer Report
 - Form 365 Program Personnel Report
 - Plan on attending future trainings
 - First one scheduled Monday 7/27/20 from 7:00 – 8:00 PM
 - More coming!





Closing Remarks

- Takeaways from today
 - What – what can you do different?
 - How – find a way
 - Challenges = Opportunities
 - Why – find yours and others
- Thank you, Thank you, Thank you
 - One final thought that I think applies





Closing Remarks

What if 2020 isn't cancelled?

What if 2020 is the year we've been waiting for?

A year so uncomfortable, so painful, so scary, so raw — that it finally *forces* us to grow.

A year that screams so loud, finally awakening us from our ignorant slumber.

A year we finally accept the need for change.

Declare change. Work for change. Become the change.

A year we finally band together, instead of pushing each other further apart.

2020 isn't cancelled, but rather the most important year of them all.

— *leslie dwight*

- How are we approaching 2020?
- How are we approaching change?





Closing Prayer



Greg Keller
Knights of Columbus
Immediate PSD





Closing Prayer

A PRAYER FOR PROTECTION IN TIME OF PANDEMIC

○ Mary, you always brighten our path as a sign of salvation and of hope. **We** entrust ourselves to you, Health of the Sick, who, at the Cross, took part in Jesus' pain while remaining steadfast in faith. ○ loving Mother, you know what we need, and we are confident you will provide for us as at Cana in Galilee. **Intercede** for us with your Son Jesus, the Divine Physician, for those who have fallen ill, for those who are vulnerable, and for those who have died.





Closing Prayer

A PRAYER FOR PROTECTION IN TIME OF PANDEMIC

Intercede also for those charged with protecting the health and safety of others and for those who are tending to the sick and seeking a cure. **Help** us, O Mother of Divine Love, to conform to the will of the Father and to do as we are told by Jesus, who took upon himself our sufferings and carried our sorrows, so as to lead us, through the Cross, to the glory of the Resurrection. **Amen.**

Under thy protection we seek refuge, O Holy Mother of God. **In** our needs, despise not our petitions, but deliver us always from all dangers, O glorious and blessed Virgin. **Amen**





Closing Prayer

Father McGivney
Pray for Us

Mary, Queen of the Knights
Pray for Us





Meeting Adjourned



Nick Nielson
Knights of Columbus
Utah State Deputy





Informal Q & A

Officially were done ...

Any remaining questions for the state officers?

Use the "chat" feature to ask your question, or request to be called on.



Adjust View Settings

View Who's Talking

Who's Here With You?

Chat

View Who's Talking

Adjust Presenter/Slide Show Split

Camera Off

Click to Mute (turns red)

Scale to Fit

Nick Nielson is presenting

